

Legacy Hot Salt Water Pool – New Brighton

Draft Report July 2014



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1 Introduction

1.1Background

As part of the New Brighton Water Park Review it was identified that if a suitable site could be identified close to a coastal location then the opportunity to develop New Zealand's third salt water spa area (only one in the South Island) provided a significant opportunity.

Currently the high use Mount Maunganui Hot Salt Water Pools in the North Island are the countries main purposed built salt water-bathing experiences. This facility managed by a CCO under direction of Tauranga City Council regularly attracts 200,000 to 250,000 annual visits and records annual operating surpluses of in excess of \$100,000.

The Ocean Blue Spa in Napier is the other main salt-water chlorinated facility in New Zealand that is operated by a commercial management company. The St Clair Salt Water Pools at Dunedin are operated as a standard swimming pool and do not offer hot salt pool soaking.

Key success factors for such a facility are the cost of piping the salt water to the pools, heating the water and the cost of water discharge. If the site is a significant distance from the salt-water source (greater than 0.5km) this could make a potential facility unviable, as the costs to construct piping and pumping would increase significantly.

New Brighton does not have access to a geothermal source of hot water therefore the heating source would be from a traditional method which would increase the annual operating costs.

1.1.1 Project Purpose

As part of a legacy project for the New Brighton area Council are seeking information on the opportunities and costs associated with the development of a hot salt water pool.

The purpose of this report is to provide advice on the potential scope and costing's for a hot salt-water pool complex in New Brighton. The information will provide councilors with a 'ballpark' sense of how much budget they may potentially wish to allocate to deliver a hot salt water pool complex, the size and scope options, potential operational costs, and expected attendance/participation over time.

As part of the review a range of facilities have been reviewed both in New Zealand and Australia. The aim of the review was to provide a continuum of facilities ranging from the successful Hamner Springs facility through to smaller more boutique facilities.

1.1.2 Global Wellness and Spa Summit Research

The following information provides a global context to the spa industry that should be considered when determining the opportunities for New Brighton.

The hot water pool (including salt water) and spa industry is a growing industry across the world. Research provided by the Global Wellness and Spa Summit indicates that the global spa industry has been on an upward trajectory, growing from \$60 billion in 2007 to an estimated \$73 billion in 2012, with fast-growing markets, including parts of Asia, currently reporting an increase in annual revenues of up to 20 percent a year. International research company SRI also estimates a 22 percent increase

in the number of spas worldwide during this time period: from 71,600 five years ago, to an estimated 87,000-plus today.¹

Research undertaken by Global wellness and Spa Summit via the **Global Best Practice in Hot Springs Industry Project** indicates that Hot Springs facilities are like magnets; they attract people from "all walks of life" to a single place. Hot Springs and their towns can become community hubs, hives of society activity and drivers of economic and spiritual wellbeing.

To be successful in New Zealand like many places overseas, high value bathing facilities should aim to differentiate away from the offerings of basic or common bathing facilities, thus distancing their offering from the perceived value of bathing offered by competing facilities. In New Zealand facilities commonly offer low cost bathing in conjunction with high cost spa massage. The research identifies and documents a wide range of features; products and services that can be combined to bridge the gap between New Zealand's high and low cost offerings. Facilities with a desirable mix of features and particularly features that do not require a therapist could achieve gross margins from bathing in the vicinity of around 80% compared to 35% in the spa massage industry. For New Brighton this may result in a facility that incorporates a range of hot salt-water aquatic experiences including a combination of smaller and larger soak pools, spas and swimming areas.

The case studies have revealed from successful hot springs facilities (scattered randomly throughout the world) are achieving an average customer spend per visit in excess of NZ\$100. This is achieved through innovative combinations of ancient and contemporary bathing features products and services. Strong evidence has been gathered that indicates that people are willing to pay significant money for bathing related recreation, entertainment, health, wellbeing and lifestyle enhancing experiences.

1.2Benchmarking of Current Facilities

In line with the project scope the following provides a summary of a range of the hot water pools (including some salt water). The summary provides details on:

- · Location of the facility
- Facility Components
- Heating Source
- Capital Cost (where available)
- Operating Data Financial and Usage (where available)
- Ownership and Management
- Other Comments.

The following of facilities has been identified for review. The facilities have been chosen to provide Council with a comparison of the range of facilities in terms of capital and operating costs, facility components and types of heating source.

The facilities range from the larger facilities that use geothermal water as a heat source and are a major attractor for the tourism market i.e. Hamner Springs through to the smaller more local facility such as Te Aroha Leisure Pools and Te Aroha Mineral Spas.

- Hamner Springs Hot Pools NZ
- Peninsula Hot Springs AUS
- Mt Maunganaui Hot Salt Water Pools NZ
- Moree Artesian Pools AUS
- St Clair Hot Salt Water Pool NZ
- Te Aroha Pools NZ
- Ocean Blue Spa NZ
- Hot Water Beach NZ

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¹ Global Spa and Wellness Summit website

1.2.1 Hamner Springs Hot Pools

Location

The Hamner Springs Hot Pools are located approximately one and half hours drive from Christchurch. The facility is located at 42 Amuri Avenue, Hanner Spring.

Facility Components

Starting from a simple bathing pool with a fence in the 1850s, the pools have grown to a multi-million dollar, award-winning attraction that attracts in more than half a million visitors a year. The facilities include:

- A range of publically accessible pools including Rock Pool, Rainbow Pools, Sulphur Pool and a Hexagon Pool.
- Agua therapy
- Super bowl and water slides (hydro slide), kids area and aqua play.
- Private thermal pools and steam and sauna area
- · Freshwater pool with lazy river
- Café and merchandise area

Heating Source

The water comes out of the bore at a temperature of 52°C, having lost some of its heat through convection on the way to the Earth's surface. Heat is then extracted out of the water using a series of heat exchanges until it reaches bathing temperature of between 32-42°C

The water first passes through a series of gauze strainers which remove large pieces of debris such as leaves and twigs. It then passes through an exceptionally fine filter, to remove any smaller impurities. Other measures to maintain high quality include the addition of chlorine at the ratio of 2.5 parts per million, and recirculating the water every 3-4 hours.

The three sulphur pools have no additional treatment. They remain completely natural - thermal water being drawn directly from the bore.

Capital Cost

The capital cost of the recent redevelopment of the spa and wellness area was \$4.8M. Council has reinvestment in upgrades of the facility over the last 10 years.

Operational Data (financial / usage)

2012/2013 Operating Performance

Revenue: \$10M Expenditure: \$8M Net Operating surplus: \$2M

Visits 520,000 to 540,000 per annum

The breakup of visitations is:

- 65% from the Canterbury region
- 25% international visitors

In 2004, 2005 and 2006, it won Best Visitor Attraction in the New Zealand Tourism Awards. It consistently ranks at the top of the 101 must do attractions and ranks among the most popular sites nationally. In 2012 it won the Best Natural Bathing Spa award from the Australasian Spa Association.

2011/12 was the first full year of operation of the expanded facility, which includes the Visitor Information Centre and the Cafe.

The complex is one of the largest employers in the Hurunui region

Ownership and Management

Formerly part of the Queen Mary Hospital, the pools are on government reserve land, but are owned by the Hurunui District Council. The pools are controlled by an experienced management team, which reports to a committee. Profits not reinvested into the operation are returned to the Hurunui District Council and invested in the physical reserves of the wider Hurunui District.









Figure 1: Hamner Springs

1.2.2 Peninsula Hot Springs

Location

The Peninsula Hot Springs is located on the Mornington Peninsula, Victoria, Australia. The first stage of the development (bath house) opened in 2005 and the second stage (spa dreaming Centre) opened in 2009.

The third stage of development currently being planned includes the provision 30 rooms of accommodation and a Wellness (Health and Wellbeing) Centre.

Facility Components

The facility includes two main areas – the Bath house which provides a social bathing experience for groups of friends and families, with over 20 different experiences and the Spa Dreaming Centre. The facilities include:

- The Bath House: Thermal mineral pools, hilltop pool, cave pool, reflexology
 walk, thermal mineral showers turkish steam bath underground sauna family
 bathing area lakeside pool, picnic area hand and foot baths, cold plunge pools
 hydrotherapy pool and hydro jet pool
- Spa Dreaming Centre: Thermal mineral pools, cold plunge pool, infrared sauna, private indoor baths, massaging bamboo shower, private outdoor pools, Arabian marquee (Specifically designed for group treatments and Turkish Hamam).and a relaxation room
- Two cafes and a gift shop.

Heating Source

All water is geothermally heated and is sourced via a bore 637 metres underground to a aquifer of 54 degree celsius natural hot mineral waters.

Capital Cost

The facility was privately funded and cost approximately \$40M. Discussion with the operator indicated that the development of a hot pools facility could range from between \$10M to \$100M depending on the scope and facility components.

Operational Data (financial / usage)

The facility receives approximately 400,000 visits per annum.

The breakup of visitations is:

- 20% local (Mornington Peninsula)
- 70% Melbourne (domestic)
- 10% international visitors

Given the commercial nature of the operation no financial operational data was provided. The facility however returns an operating profit.

Ownership and Management

The facility is privately owned by private operators brothers Charles and Richard Davidson and Norm Cleland.











Figure 2 Peninsula Hot Springs

1.2.3 Mount Maunganui Hot Salt Water Pools

Location

The Mount Maunganui Hot Salt Water Pools is located in the Bay of Plenty region at the base of the Mount Maunganui, Tauranga

Facility Components

The facility was originally built in the 1960's and renovated in the 1990's

The facility includes:

Two outdoor spas, three private spas, toddlers pool with slide, soak pool with massage jets, 22m activity pool,

The services include casual swimming and soaking onsite massage therapist and aqua aerobics. The facility is fully accessible with a hoist and water chair.

Heating Source

The pools are heated by geothermal water and chlorinated.

Capital Cost

The current valuation of the facility is \$5M -\$7M.

Operational Data (financial / usage)

2012/2013 Operating Performance:

Revenue: \$1.043m Expenditure: \$906,000 Net Operating surplus: \$137,000

Visits 200,000 per annum

These figures include head office overhead allocations of \$299,000 but not depreciation or debt servicing.

Approximately three quarters of the users are resident and one quarter are visitors to the area

Ownership and Management

This facility is owned by the Tauranga City Council and is managed by a CCO under direction of Council

Other Comments

A proposal was presented to Council to undertake a redevelopment of the facility at a cost of \$10M. The proposal has not yet been accepted, as it did not recieve resource consent.









Figure 3 Mt Maunganui Hot Salt Water Pools

1.2.4 Moree Artesian Pools

Location

The Moree Artesian Pools are located in Moree, New South Wales.

The Moree Hot Mineral Baths originated in 1895, when the baths mercurial waters were accidentally discovered. While searching for a reliable source of irrigation water, a bore was sunk into the Great Artesian Basin. The bore derived hot mineral waters, heated naturally at 41 degrees Celsius

Facility Components

The facility includes:

- Hot Artesian Pools 2 outdoor soak pools (8 x 8m and a central island),
 Private artesian pool. LTS pool 8m x 12m.50m Olympic Pool
- Wellness Centre Sauna, 8 treatment rooms, 2 have big soak tubs connected to artesian water
- Fitness Centre and Program
- Children's Hydroplay Area and Water Slide
- Retail and coffee shop
- Administration and office area
- Amenities

Heating Source

Water supplied by the artesian base to soak pools (38 – 41 degrees).

Heat exchanger heat the water for the learn to swim pool, 50m pool and water play park.

Other water spaces supplied by town water

Capital Cost

The original facility was developed in the early sixties years and underwent a \$8M total redevelopment in 2011/2012. This included all new pools and total refurbishment of all building areas.

Operational Data (financial / usage)

2012/2013 Operating Performance

Prior to the redevelopment the facility was reporting an operating deficit of between \$250,000 to \$300,000. Since the redevelopment the Centre is rebuilding and expecting the following operating results

Revenue: \$3,965m Expenditure: \$4.075,000 Net Operating surplus: -\$110,000

Visits 260,00 to 300,000 per annum

Currently 25% of users are local visitors and 75% are visitors to the area.

Ownership and Management

The facility is owned by the Moree Plains Shire but managed by a company limited guaranteed (company run by General Manager) and has a community based Board.











Figure 4: More Artesian Pool

1.2.5 St Clair Hot Salt Water Pool Dunedin

Location

St Clair Pool is an outdoor hot salt water pool built on a site at the southern end of St Clair beach. Its location on the beachfront makes it a highly pleasurable swimming experience. The pool is heated to 28 degrees Celsius and is a mixture of salt and chlorinated water.

The pool was upgraded in 2000/2001.

St Clair Pool opens for the summer season from the end of 30 September to the end March each year. The facility is open from 9am-5pm daily.

Facility Components

The facility includes:

- Outdoor heated 'saltwater' pools including: 1 x Six lane 25m lap pool (1.1m 1.4m) 1 Toddlers pool
- Café
- · Change rooms.

Pool has step-entry only No chair lifts or other accessibility devices provided

Heating Source

The water is heated to 28 degrees Celsius and a mixture of salt and chlorinated water

- LPG is used for showering and hand basins
- Main pool heated by 2 x 100kw heat pumps boosted by electrical resistive heating
- Toddlers pool electric resistive heating

Capital Cost

The current valuation of the facility is \$3M

Operational Data (financial / usage)

Revenue: \$307,000 Expenditure: \$309,000 Net Operating deficit: \$2,000

Visits 48,899 per annum

These figures exclude head office overhead allocations of but includes depreciation of \$69,000.

Capital cost allocation of \$21,000 per annum

Ownership and Management

The facility is owned and operated by the Dunedin City Council. SGL competed a City wide Aquatic Strategy in 2010 which recommended the inclusion of hot salt soak pools and a wellness Centre at this facility. The cost of this proposal was approximately \$6M. This recommendation was not adopted by Council.







Figure 5: St Clair Hot Salt Water Pool

1.2.6 Te Aroha Leisure Pools and Te Aroha Mineral Spas

Location

The Te Aroha Leisure Pools and Mineral Spas are located beneath the Te Aroha Mountain, in the Hot Springs Domain.

Naturally filtered through rock, the hot soda water geyser these pristine waters have been enjoyed by locals and visitors for over a century.

Facility Components

The facility includes:

Leisure Pools - Outdoor include:

1 x 20m outdoor pool (31.2 degrees in summer and 33.5 in winter, 1 x 12m Spa pool - 38 degrees, Toddlers pool - 33.2 degrees in summer and 35.5 in winter.

Mineral Spas - Indoor includes:

Facilities: 8 rooms - 7 for spas (either tubs or baths), 1 for beauty therapy

Heating Source

Leisure Pools - Electric heat pump Mineral Spas – Geothermal mineral water from Mokena Geyser

Capital Cost

Facility currently valued at \$5M. Capital cost funded by Council.

Operational Data (financial / usage)

2012/2013 Operating Performance

Leisure Pools:

Revenue: \$170,000 Expenditure: \$380,000

Net Operating deficit: \$210,00 per annum

Visits 30,500 annual visitation (July 2012 – June 2013)

2,813 hours/year

Mineral Spas:

Revenue: \$400,000 Expenditure: \$600,000

Net Operating deficit: \$200,00 per annum

Visits 23,014 annual visitation (July 2012 – June 2013)

4,437 hours/year

The facility is opened 7 days a week

Currently 60% of users are domestic visitors and 40% are international visitors to the area.

Ownership and Management

Both facilities are entirely Council operated.









Figure 6: Te Aroha Leisure Pools and Te Aroha Mineral Spas

1.2.7 Ocean Blue Spa Napier

Location

The original Hot Sea Baths were constructed in early 1900's on Napier's Marine Parade. In 2003 the revamped facilities were opened on the site of the original Hot Sea Baths

Facility Components

The facility includes:

Outdoor heated 'saltwater' pools including:

- 25m lap pool,
- Free-form active and toddlers' play pools with fun features
- Large passive soak pool
- Circular spa pools x 2

Indoor Complex includes:

- Sauna and Steam Room,
- Two level weights gym with views over the site and out to sea
- Spa/Beauty
- Therapy rooms
- Cafeteria

Heating Source

All pools are heated via natural gas (Gas Boiler)

Capital Cost

The facility was redeveloped in 2006 at a cost of approximately \$6M. The current valuation of the facility is approximately \$10 M

Operational Data (financial / usage)

The facility operates for 364 days/year

The opening hours of the facility are:

- Monday Saturday (6:00am to 10:00pm)
- Sunday and Public Holidays (8:00am to 10:00pm)

Due to the commercial operation of the facility no usage or financial operating data was provided. However discussions with the management indicated the 70% of users are adults and 30% are children (in both spend and visitation).

Ownership and Management

Napier City Council is the owner of the land and buildings. Council leases the facilities to

- H2O Management Waikato Limited
- Ocean Pools, Gym/Fitness and Spa/Beauty Therapy is managed by Ocean Springs Management Ltd
- Oceans Café & Restaurant is managed by Soak Café & Restaurant (Napier)











Figure 7: Ocean Blue Spa Napier

1.2.8 Franz Josef

Location

The Glacier Hot Pools located in the Franz Josef rain forest two hours drive from Greymouth, six hours from Christchurch and a five hour drive from Queenstown. The facility is situated on Cron Street Franz Josef Glacier.

Facility Components

The facility includes:

- Three public pools
- Three private pools with private change rooms
- Massage facilities

Pool is feed by the waters of the Franz Josef glacier and the water temperatures range from 36 to 40 degrees.

Heating Source

The water is headed by two 600Kilowatt LPG condensing boilers

Capital Cost

The cost of construction in 2007/2008 was \$8M. This is a proposal for a further \$3.8M development for the inclusion of huts and support infrastructure.

Operational Data (financial / usage)

The first year of operations attracted approximately 25,000 visitors

The facility is open all year from 1.00pm to 9.00pm

Ownership and Management

The facility is the Ngai Tahu Iwi Trust. The trust are currently in talks with Queenstown Lake District Council for the development of a \$25M hot pools development including:

• 12 large public hot pools

- 4 small private hot pools
- Health spa
- · Change rooms facilities
- Reception/retail
- Café/restaurant

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Anticipated visitations of 300,000 to 350,000.









Figure 8: Franz Josef Glacier Hot Pools

1.3Proposed New Brighton Facility

One of the key requirements of this review was to provide Council with a 'ballpark' sense of how much budget they may potentially wish to allocate to deliver a hot salt water pool complex, the size and scope options, potential operational costs, and expected attendance/participation over time.

Based on the benchmarking of successful centres and an understanding of the New Brighton demographics and characteristics the following provides a guide to the type of facility Council may wish to consider for the New Brighton area. A detailed feasibility, concept plan and independent quantity surveyors report will be required to confirm the recommended scope of works and the estimated capital cost. Due to the lack of a geothermal heat source a detailed energy audit would also be required to determine the operational cost of heating the water via traditional methods.

The location of the proposed facility on the New Brighton foreshore will enable the salt water to be sourced directly from the Ocean. The presence of the prevailing winds however may require a substantial amount of the facility to be constructed under cover or indoors to ensure customer comfort and amenity.

Based on the benchmarking of successful hot pool facilities the Centre will need to have the capacity to be developed into the following three customer market zones:

Zone One: General public pool – large pool zone (250m2 – 330m2) to cater for the general public and families that will attract a spend of between \$8 to \$10 per person.

Zone Two: Private spa / soak pools – series of eight to ten private spas or soak pools, heated to between 36 and 40 degrees celsius and cater for a limited number of people (up to 10). These components will attract a spend of between \$35 and \$40 per person.

Zone Three: Wellness / beauty area – Provision of up to 12 consulting suites (8 singles and 4 doubles) plus change facilities off each room. Linked to lounge /refreshment area and linked to private spa /soak pool area. These components will attract a spend of between \$85 to \$120 per person.

Support infrastructure such as amenities, change rooms, food and beverage outlets and car parking would be provided to support each zone.

A detailed concept plan confirming the facility scope and requirements needs to be established to enable a reliable capital cost estimate to be developed. However, based on the benchmarked facilities it is anticipated that a facility footprint area of approximately 4000m2 excluding car parking would be required. Depending on the scope of the facility and the combination of indoor and outdoor facilities it is anticipated that a facility of this type could cost between \$15M to \$25M.

Given the success of these facilities it is anticipated that a facility could attract between 300,000 to 350,000 visits per annum.

The operational success of many of the facilities reviewed is based on access to a geothermal heat source to heat the water. Given that this form of heating is not available in the New Brighton area the operational cost of using a traditional heating source to heat the salt water would be high.

For a facility to be viable there may need to be a combination of salt water pools (that would be flushed and replaced each day) and fresh water chlorinated pools at the Centre. The combination of hot salt water pools and a general public "fun" pool would provide would provide a point of difference to the New Brighton area.



APPENDIX A – FEES AND CHARGES		

Hanmer Springs Prices

Category	Rate
Adult single entry	\$20.00
Adult return pass (initial entry and one return entry within the same day)	\$25.00
Adult two day pass (initial entry and one return entry the following day)	\$34.00
Child single entry (ages 3-15 years)	\$10.00
Child return pass (initial entry and one return entry within same day)	\$13.00
Child two day pass (initial entry and one return entry the following day)	\$17.00
Child under 3yrs	Free
Senior single entry (60 years and over)	\$15.00
Senior return pass (includes initial entry and one return entry within the same day)	\$18.00
Senior two day pass (initial entry and one return entry the following day)	\$26.00
Mini group single entry (2 adults and up to 3 children)	\$50.00
Mini group return pass (includes initial entry and one return entry within same day)	\$60.00
Mini group two day pass (initial entry and one return entry the following day)	\$90.00
Concession Card (10 adult admissions or 20 child admissions)	\$160.00
Waterslides/SuperBowl (must be taller than 1.2 metres for the waterslides)**	\$10.00
Swimming costume hire (plus \$20.00 deposit)	\$5.00
Towel hire (plus \$10.00 deposit)	\$5.00

Sauna/Private Pool Prices

Category	Rate
Sauna or Steam - 30 minutes (sauna & steam includes use of outdoor pools)**	\$30.00 per person
Sauna or Steam - 60 minutes (sauna & steam includes use of outdoor pools)**	\$40.00 per person
Private thermal pool - 30 minutes (minimum of 2 persons, includes use of outdoor pools)**	\$30.00 per person
Sauna or Steam - 30 minutes (sauna & steam includes use of outdoor pools)**	\$30.00 per person

Peninsula Hot Springs

Bath House entry prices

Category	Off Peak Mon - Fri	Peak Sat - Sun
Adult	\$35	\$40
Children (5-15)	\$20	\$25
Family (2 adults + 2 children)	\$95	\$115
Infant (1 month-4yrs)	\$5	\$5
Adult 10 visit pass*	\$300	\$340
Concession**	\$30	\$35
Adult	\$35	\$40

Bathe package - indoor

Peak: \$95 Off peak: \$85.5

Bathe package - outdoor

Peak: \$95 Off peak: \$85.5

Mt Maunganaui Hot Salt Water Pools

Resident Admission Prices
Adult 16+ yr (swim only) - \$6.70
Senior 65+ yr (swim only) - \$3.70
Child 5-15 yr (swim only) - \$3.70
Child 2-4 yr - \$2.80
Under two yr - Free
Spectator - \$1.20
Family (2 adults/2 children or 1 adult/3 children) - \$15.00

Resident Aquatic Concession Passes

Adult 10 visit - \$60.00 Child 10 visit - \$32.60 Senior 10 visit - \$32.60 Adult 30 visit - \$162.00 Child 30 visit - \$86.70 Senior 30 visit - \$86.70

Non-Resident Admission Fees
Adult 16+ yr (swim only) - \$10.60
Senior 65+ yr (swim only) - \$8.00
Child 5-15 yr (swim only) - \$8.00
Child 2-4 yr - \$5.60
Under two yr - Free
Spectator - \$1.70
Family (2 adults/2 children or 1 adult/3 children) - \$30.50

Non-Resident Concession Passes Adult 10 visit - \$95.00 Child 10 visit - \$71.40 Senior 10 visit - \$71.40

Aqua Aerobics Prices Casual entry - \$10.00 10 visit - \$90.00

Senior 65+ yr - \$8.50 10 visit - \$76.50

Private Pool Resident Admission Fees*
Adult/Senior (private pool only) - \$13.00
Adult/Senior (private pool & public pools admission) - \$16.30

Moree Artesian Pools

Aquatics - Outdoor Pools Only	Adult	Concession	Family
Casual Visit	\$8.00	\$6.00	\$25.00
Casual Day Pass	\$14.40	\$10.80	\$50.40
5 Visit Pass	\$34.00	\$25.50	\$119.00
10 Visit Pass	\$64.00	\$48.00	\$224.00
15 Visit Pass	\$90.00	\$67.50	\$315.00
3 Monthly Membership	\$172.80	\$129.60	\$320.00
6 Monthly Membership	-	-	\$550.00
Gym & Swim - Outdoor Pools Only	Adult	Concession	Family
Casual Visit	\$14.00	\$10.50	N/A
Casual Day Pass	\$25.20	\$18.90	-
5 Visit Pass	\$59.50	\$44.63	-
10 Visit Pass	\$112.00	\$84.00	-
15 Visit pass	\$157.50	\$118.13	-
3 Monthly Membership	\$302.40	\$226.80	-
Unlimited Annual Visits	\$655.20	\$491.40	-
Other Fees and Charges	Adult	Concession	Family
Wellness Spa Soak & Sauna -16 years & over	\$20.00	\$20.00	N/A
Wellness Spa Soak & Sauna - 15 Visit Pass	\$225.00	\$225.00	-
Learn to Swim Entry - with Pool Bookings	\$3.00	\$3.00	-
Spectator	\$2.50	\$2.50	-
Child under 3 years	-	\$1.50	-
Slide - 5 Rides	\$3.00	\$3.00	
Lane Hire		\$21.00 per hour	
		\$105.00 per month	

St Clair Hot Salt Water Pool

	Casual entry	Multi visit pass (12 swims)	Season tickets
Adult	\$6.00	\$60	\$200
Concession	\$3.60	\$36	\$110
Child	\$3.00	\$30	\$85
Pre-school	\$1	\$11.50	N/A
Family (2 adults and 2 children)	\$13.00	N/A	\$400 (\$30.00 extra child

Ocean Blue Spa

GENERAL ADMISSION

Adult/Student	\$10.70
Child - 14 years and under	\$8.00
Under 2 years	\$3.00
Senior - 65 years and over	\$5.70

Family Unit

(2 adults + 2 children or 1 adult + 3 children) \$30.00 Spectator \$2.50

Children under 8 years old must have active adult supervision at all times - please see conditions

of entry

CONCESSIONS

Adult 10 concession	\$79.00
Adult 30 concession	\$225.00
Child 10 concession	\$61.00
Child 30 concession	\$175.00
Senior 10 Concession Card	\$45.00

Group concessions: please contact reception

PRIVATE SPAS - 1/2 hour : Booking advised (details)

Maximun 4 people - does not include general admission Adults (per person) \$13.00 Children (per child) \$10.00

SUN BED - Booking advised

Casual \$9.50

10 Concession

Franz Josef Fees and Charges

Category	Rate
Adult	\$25
Children (5-15)	\$18
Private Pool – 45 min for	\$85
2 people	φοσ
Massage	
Half hour	\$85
Hour	\$125
Hour and a half	\$175