Long Term Plan 2018-28 Service Plan for Economic Development

As at February 2018



Approvals		
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What does the overall Group of Activities do and why do we do it?

Economic Development

A vibrant and prosperous economy is an important enabler of social and environmental wellbeing. This requires a local economy that is competitive, innovative and sustainable. Building a successful local economy means residents have more choices and opportunities in their career options which helps retain local residents and businesses and attracts new residents with the skills we need to further develop our local economy as well as business and investment that generates new opportunities. Having a successful economy means more than this though – it also means all citizens have the opportunity to benefit and can prosper and fulfil their aspirations and potential.

The Council has taken an active role in promoting business and economic development for many years and sees its unique ability to act on behalf of the wider economy as an important part of promoting a prosperous local economy.

The Council funds, and partners with, Christchurch NZ, a council controlled organisation, to deliver economic development, attraction and city profile services. The Council also operates an Antarctic Office dedicated to promoting Christchurch as an excellent Antarctic Gateway to retain the programmes we currently host and seek to add new programmes to the Christchurch gateway. Many aspects of the Council's business contribute to providing an enabling environment for business to prosper, including provision of reliable and cost-effective infrastructure, effective forward planning and promoting Christchurch as a city of opportunity, offering the freedom to grow, connect and find balance.

1. What does this activity deliver?

- Economic development and business support
- Attraction
- City profile
- Antarctic gateway

2. Why do we deliver this activity?

Community outcomes the Economic Development activity makes a significant contribution to achieving:

Outcome/ Priority	Success Indicator(s)	What we do and how it contributes
Great place for people, business and investment	Christchurch has a reputation for innovation and creativity, and is an attractive place for entrepreneurs	 ChristchurchNZ provides a range of business services designed to support high growth potential businesses, build capability and encourage investment in research and development activity. ChristchurchNZ provides a range of support services to start-up businesses looking to commercialise innovative products and services. Having a reputation as a city that values and fosters innovation and creativity gives confidence to existing enterprises and attracts innovators and entrepreneurs.
A productive, adaptive and resilient economic base	Christchurch has globally competitive businesses driving exports and generating wealth	 ChristchurchNZ provides a range of business services and networks to assist growth-oriented businesses access appropriate support to promote export growth.
	Christchurch is recognised as the global gateway to the South Island and Antarctica	 ChristchurchNZ markets Christchurch as a great place to visit and to host conferences and events. This helps to increase the number of visitors to Christchurch and the South Island. The Antarctic office promotes Christchurch as a great gateway city to the Antarctic that provides the expertise and welcome Antarctic programmes value. This helps ensure we can retain and grow our role as an Antarctic gateway city.

Community outcomes the Economic Development activity makes a secondary contribution to achieving:

Outcome/ Priority	Success Indicator(s)	Contribution
Strong sense of community	Citizens have a strong sense of belonging and are actively involved in the life of their city	 How we market ourselves to the world reflects and reinforces how we see ourselves, building a stronger sense of being a unique and interesting community. Major events are an opportunity for us to get together and welcome visitors
Celebration of our identity through arts,	Arts and culture thrive in the city	 Major events are an opportunity to celebrate our identity and be inspired by cultural experiences together and welcome visitors

Outcome/ Priority	Success Indicator(s)	Contribution
culture, heritage and sport		
Vibrant central city	The central city is an appealing place to be	 Major events in or close to the central city attract locals and visitors to the central city Business events attract visitors to the central city Showcasing and marketing the attractions of Christchurch and the central city attracts locals and visitors Clear and consistent marketing of the city brand ensures we maximise our reach in regional, national and international visitor markets
	The central city is a diverse and prosperous business centre	Building business capability and developing our economic base contributes to the central city being a prosperous business environment
Thriving suburban and rural centres	Suburban centres provide appropriate local services, employment and social interaction	 Promoting the attractions of Christchurch and Banks Peninsula brings visitors to various parts of the district Building business capability and developing our economic base contributes to our suburban and rural centres being a prosperous business environment Major events at venues around the city often provide an economic spill over to local areas
Great place for people, business and investment	Christchurch residents enjoy a high quality of life	A thriving local economy helps make the city a more interesting and attractive place to live
	We have a highly skilled and educated workforce	Clear and consistent marketing of the city ensures we maximise our reach in regional, national and international markets when seeking skills and investment

Strategic priorities the Economic Development activity makes a significant contribution to achieving:

Outcome/ Priority	Success Indicator(s)	Contribution
Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	 Central city is an attractive destination and people enjoy their time there. Christchurch is a network of thriving distinctive centres 	 Building business capability and developing our economic base contributes to having a vibrant and prosperous city Major events contribute to having a vibrant and prosperous city and help make this an interesting place to live and visit

that support local communities. • A strong economic base – a great place for business, attracting skilled workers and social entrepreneurs. • Christchurch is known as a city of opportunity, innovation and creativity.	Visitors to Christchurch contribute to us being a vibrant, prosperous and sustainable 21st century city
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Key strategic plans the Economic Development activity makes a significant contribution to achieving:

Strategic Plan	Contribution
Christchurch Economic	ChristchurchNZ:
Development Strategy	Develop and undertake reviews of the strategy and implementation plan
(CEDS)	Oversee and coordinate the progressing of strategy actions
	 Undertake monitoring and reporting of progress to complete strategy actions
	Work with the Council to ensure alignment and collaboration
Christchurch Visitor	ChristchurchNZ:
Strategy	Develop and undertake subsequent reviews of the strategy and implementation plan
	Oversee and coordinate the progressing of strategy actions
	 Undertake monitoring and reporting of progress to complete strategy actions
	Work with the Council to ensure alignment and collaboration
Christchurch Major Events	ChristchurchNZ:
Strategy	Develop and undertake subsequent reviews of the strategy and implementation plan
	Oversee and coordinate the progressing of strategy actions
	 Undertake monitoring and reporting of progress to complete strategy actions
	Work with the Council to ensure alignment and collaboration
Antarctic Gateway Strategy	Antarctic Office:
	 Develop and undertake subsequent reviews of the strategy and implementation plan
	Oversee and coordinate the progressing of strategy actions
	 Undertake monitoring and reporting of progress to complete strategy actions
	 Work with the Council and ChristchurchNZ to ensure alignment and collaboration

Key strategic plans the Economic Development activity makes a secondary contribution to achieving:

Strategic Plan	Contribution
Canterbury Regional	ChristchurchNZ and the Antarctic office:
Economic development	Provide information and data relevant to strategy development or review
Strategy (CREDS)	Lead or participate in actions as appropriate where additional funding is provided
	Liaise with Canterbury EDAs
Greater Christchurch Urban	ChristchurchNZ and the Antarctic office:
Development Strategy	Provide information and data relevant to strategy development or review
	Participate in actions as appropriate

	 Liaise with Greater Christchurch EDAs to ensure collaboration opportunities are identified and when appropriate are followed through
Resilient Greater	ChristchurchNZ and the Antarctic office:
Christchurch Plan	 Provide information and data relevant to strategy development or review
	Participate in actions as appropriate
	 Liaise with Greater Christchurch EDAs to ensure collaboration opportunities are identified and when
	appropriate are followed through

3. Specify Levels of Service

Indicative community outcome indicators – measure the impact the delivery of levels of service delivery has:

- Gross Domestic Product (GDP) or suitable alternatives as they are developed (such as a GPI measure)
- Average wage compared to national average
- Net migration compared to national average
- Workforce skills proportion of working age population with a post high school qualification, bachelor qualification or higher
- NZ market share of domestic and international visitors (guest nights)
- Average length of stay international and domestic visitors
- Visitor spend for Christchurch and Canterbury; seasonal variation in spend
- Domestic and international airline passengers entering Christchurch airport
- NZ market share of domestic delegate days for business events
- Primary and secondary (international) and tertiary (international and domestic) students enrolled
- NZ market share of film industry revenue subject to Council decision on funding

Indicators will be monitored and reported through the Council's community outcomes online report. To be finalised with Monitoring and Research Team.

rformance andards/	ndards/ Measurem		Measurement Performance	Benchmarks	Future Performance (targets)			Future Performance
vels Service	Community outcomes and	(We will know we			Year 1	Year 2	Year 3	(targets)
provide)	strategic priorities supported	are meeting the level of service if)			2018/19	2019/20	2020/21	2021/28
ChristchurchNZ provides leadership in inclusive and sustainable economic development for Christchurch	Christchurch has a reputation for innovation and creativity, and is an attractive place for entrepreneurs Christchurch has globally	Christchurch Economic Development Strategy (CEDS) provides a shared vision for promoting economic prosperity and has an agreed implementation plan. Economic research	CEDS document approved by the Council in July 2017. The Christchurch Quarterly Economic Report is produced and is available on the ChristchurchNZ website. 6 economic research		ChristchurchNZ monitors and reports on CEDS programme twice yearly Quarterly Economic Report is produced and available on the ChristchurchNZ website	ChristchurchNZ monitors and reports on CEDS programme twice yearly Quarterly Economic Report is produced and available on the ChristchurchNZ	ChristchurchNZ monitors and reports on CEDS programme twice yearly Christchurch Quarterly Economic Report is produced and available on the	ChristchurchNZ monitors and report on CEDS programme twice yearly The Christchurch Quarterly Economi Report is produced and available on t ChristchurchNZ
	competitive businesses driving exports and generating wealth Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city Christchurch residents enjoy a high quality of life	into city specific issues is delivered Information on the city and regional economy is delivered and communicated to relevant audiences Participation in third party working groups	reports completed 2 economic update events delivered		At least 6 Christchurch or Canterbury economic research reports completed 2 economic update events are delivered ChristchurchNZ provides input to at least 4 stakeholder working groups	website At least 6 Christchurch or Canterbury economic research reports completed 2 economic update events are delivered ChristchurchNZ provides input to at least 4 stakeholder working groups	ChristchurchCNZ website At least 6 Christchurch or Canterbury economic research reports completed 2 economic update events are delivered ChristchurchNZ provides input to at least 4 stakeholder working groups	website At least 6 Christchurch or Canterbury economic research reports completed 2 economic update events are delivere ChristchurchNZ provides input to at least 4 stakeholder working groups

	formance ndards/	Results Method of Measurement		Current Benchmarks Performance	Future Performance (targets)			Future Performance		
	vels Service	Community outcomes and strategic (We will know we	(We will know we are meeting the		Year 1	Year 2	Year 3	(targets) 2021/28		
(we	provide)	priorities level of service supported if)				2018/19	2018/19 2019/20 2020/21			
5.1.4	ChristchurchNZ facilitates the development of businesses with high growth potential	Christchurch has a reputation for innovation and creativity, and is an attractive place for entrepreneurs Christchurch has globally competitive businesses driving exports and generating wealth Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	Businesses access support or advice services provided by ChristchurchNZ and are satisfied with the service. Key sector support programmes are delivered	At least 500 businesses access business support or advice.		At least 500 businesses access business support or advice. Net promotor score for business support services is +50 or greater At least 3 initiatives to support targeted business challenges	At least 500 businesses access business support or advice. Net promotor score for business support services is +50 or greater At least 3 initiatives to support targeted business challenges	At least 500 businesses access business support or advice. Net promotor score for business support services is +50 or greater At least 3 initiatives to support targeted business challenges	At least 500 businesses access business support or advice. Net promotor score for business support services is +50 or greater At least 3 initiatives to support targeted business challenges	
	ChristchurchNZ supports an environment that encourages innovation, entrepreneurship and investment	Christchurch has globally competitive businesses driving exports and generating wealth	Facilitate collaborative processes to enhance economic outcomes and future relevance through new city assets or investment in the city by innovative businesses			ChristchurchNZ facilitates at least 2 opportunities to secure innovative businesses or investment into the city	ChristchurchNZ facilitates at least 2 opportunities to secure innovative businesses or investment into the city	ChristchurchNZ facilitates at least 2 opportunities to secure innovative businesses or investment into the city	ChristchurchNZ facilitates at least 2 opportunities to secure innovative businesses or investment into the city	

Performance Standards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perform	nance (targets))	Future Performance
Levels of Service	Community outcomes and	(We will know we			Year 1	Year 2 Year 3 9 2019/20 2020/21		(targets) 2021/28
(we provide)	strategic priorities supported	are meeting the level of service if)			2018/19			- 2021/26
	Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	Delivery of an innovation hub in partnership with MBIE Innovation precinct coordination			Support at least 10 start-up companies and 40 innovation, entrepreneurship and investment related events ChristchurchNZ chairs at least 4 meetings of the innovation precinct tenant group and produces 4 newsletters for the groups	Support at least 10 start-up companies and 40 innovation, entrepreneurship and investment related events	Support at least 10 start-up companies and 40 innovation, entrepreneurship and investment related events	Support at least 1 start-up companie and 40 innovation entrepreneurship and investment related events

	formance indards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perform	nance (targets))	Future Performance
	vels Service	Community outcomes and	(We will know we			Year 1	Year 2	Year 3	(targets)
	provide)	strategic priorities supported	are meeting the level of service if)			2018/19	2019/20	2020/21	2021/28
Attra	action								
5.1.7	ChristchurchNZ leads the promotion and marketing of Christchurch and Canterbury to visitors	Christchurch is recognised as the global gateway to the South Island and Antarctica Christchurch has globally competitive businesses driving exports and generating wealth Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	Christchurch Visitor Strategy provides a shared vision for promoting our visitor industry and has an agreed implementation plan. Christchurch Visitor Industry situation report produced annually and available on CNZ website ChristchurchNZ supports the visitor economy across leisure, business and international education sectors Marketing Christchurch and Canterbury to tourism trade and media Engagement with online promotional platforms targeting visitors	The Christchurch Visitor Strategy was approved in August 2016. Visitor Strategy action plan is being developed in 17/18.	Visitor strategies are a common means of planning to promote economic growth.	Christchurch Visitor Industry Situation report produced annually and available on ChristchurchNZ website Christchurch Visitor Strategy reviewed by June 2019 At least 50 famils hosted and 20 trade events led or attended	Christchurch Visitor Industry Situation report produced annually and available on ChristchurchNZ website At least 50 famils hosted and 20 trade events led or attended	Christchurch Visitor Industry Situation report produced annually and available on ChristchurchNZ website At least 50 famils hosted and 20 trade events led or attended	Christchurch Visitor Industry Situation report produced annually and available on ChristchurchNZ website Christchurch Visitor Strategy reviewed busine 2022 & 2025 At least 50 famils hosted and 20 trade events led or attended

	rformance andards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perform	nance (targets)		Future Performance
	vels Service	Community outcomes and strategic	(We will know we			Year 1	Year 2	Year 3	(targets) 2021/28
	provide)	priorities supported	are meeting the level of service if)			2018/19	2019/20	2020/21	2021/20
5.1.8	ChristchurchNZ promotes Christchurch and Canterbury as a great place to hold business events and conferences	Christchurch is recognised as the global gateway to the South Island and Antarctica Christchurch has globally competitive businesses driving exports and generating wealth Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	Number of bids for business events and success rate Engagement with online convention bureau information Delivery of major business events (subject to additional funding request for TRENZ)			Prepare at least 30 city bids to attract business events to Christchurch At least 25% success rate for business event bids Total visits to online convention bureau information is at least 15,000 1 major business event in place (new activity, TRENZ, subject to additional funding)	business event bid Total visits to online convention bureau information is at least 15,000	Prepare at least 30 city bids to attract business events to Christchurch At least 25% success rate for business event bid Total visits to online convention bureau information is at least 15,000 1 major business event in place (new activity, TRENZ, subject to additional funding)	Prepare at least 30 city bids to attract business events to Christchurch At least 25% success rate for business event bid Total visits to online convention bureau information is at least 15,000 1 major business event in place (new activity, TRENZ, subject to additional funding)

Performance Standards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perforr	nance (targets)		Future Performance
Levels of Service	Community outcomes and strategic	(We will know we			Year 1	Year 2	Year 3	(targets) 2021/28
(we provide)	priorities supported	are meeting the level of service if)			2018/19 2019/20 2020/		2020/21	2021/20
ChristchurchNi attracts, mana; and sponsors t delivery of maj events.	has a reputation for	Christchurch an attractive place to live, visit and invest. Events and festivals attract visitors to the city, grow visitor sector revenue in the shoulder and off			At least 2 events delivered at major event level as defined by the Major Events strategy Establish and have at least 2 meetings of the Major Event Strategy Advisory Group	At least 3 events delivered at major event level as defined by the Major Events strategy At least 2 meetings of the Major Event Strategy Advisory Group	The Christchurch Major Events Strategy is reviewed and updated At least 3 events in place at major event level as defined by the Major Events strategy At least 2 meetings of the Major Event Strategy Advisory Group	The Christchurch Major Events Strategy is reviewed and updated in 2025/26 At least 4 events in place at major event level as defined by the Major Events strategy At least 2 meetings of the Major Event Strategy Advisory Group

	rformance andards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perform	nance (targets)		Future Performance
	vels Service	Community outcomes and	(We will know we			Year 1	Year 2	Year 3	(targets)
	provide)	strategic priorities supported	are meeting the level of service if)			2018/19	2019/20	2020/21	2021/28
City	Profile								
	ChristchurchNZ provides residents and visitors with information about events, activities and attractions on in Christchurch	Arts and culture thrive in the city Christchurch has a reputation for innovation and creativity, and is an attractive place for entrepreneurs Christchurch residents enjoy a high quality of life	Engagement with online promotional platforms about living, working or visiting Christchurch			Total sessions on online promotional and digital platforms about visiting, working and living in Christchurch is at least 600,000	Total sessions on online promotional and digital platforms about visiting, working and living in Christchurch is at least 600,000	Total sessions on online promotional and digital platforms about visiting, working and living in Christchurch is at least 600,000	Total sessions on online promotional and digital platforms about visiting, working and living ir Christchurch is at least 600,000

	formance andards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perform	nance (targets))	Future Performance
	vels Service	Community outcomes and strategic	(We will know we			Year 1	Year 2	Year 3	(targets) 2021/28
(we	provide)	priorities supported	are meeting the level of service if)			2018/19	2019/20	2020/21	2021/20
	ChristchurchNZ leads collaborative development and implementation of a city narrative.	Christchurch has a reputation for innovation and creativity, and is an attractive place for entrepreneurs Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	Utilisation of the online toolkit of materials for city narrative Promotion of consistent and widespread use of the city narrative Coordination of the City Narrative Steering Group to continually improve and keep narrative relevant			Online toolkit of materials for city narrative is maintained & utilisation is monitored At least 4 meetings of the City Narrative Steering Group	Online toolkit of materials for city narrative is maintained & utilisation is monitored At least 4 meetings of the City Narrative Steering Group	Online toolkit of materials for city narrative is maintained & utilisation is monitored At least 4 meetings of the City Narrative Steering Group	Online toolkit of materials for city narrative is maintained & utilisation is monitored At least 4 meetings of the City Narrative Steering Group
	Christchurch Visitor Information Centre provides services that visitors use	Christchurch is recognised as the global gateway to the South Island and Antarctica The central city is a diverse and prosperous business centre Maximising opportunities to develop a vibrant, prosperous and	Christchurch i-SITE visitor number and e- mail response trends towards 2010/11 level and reaches that level by 2025 i-SITE customer satisfaction survey	Christchurch I-SITE visitor numbers and e-mail responses:2016/17: 2011/12: 117,230 2010/11: 484,993 i-SITE customer satisfaction 2016/17 2015/16 2014/15		Christchurch i-SITE visitor number is at least: Establish baseline Christchurch i-SITE visitor e-mail response number is at least: Establish baseline i-SITE customer satisfaction level is at least 8.5 out of 10	Christchurch i- SITE visitor number is at least: Set target using baseline Christchurch i- SITE visitor e-mail response number is at least: Set target using baseline i-SITE customer satisfaction level is at least 8.5 out of 10	Christchurch i-SITE visitor number is at least: Set target using baseline Christchurch i-SITE visitor e-mail response number is at least: Set target using baseline i-SITE customer satisfaction level is at least 8.5 out of 10	visitor number is at least: Set target using baseline Christchurch i-SITE visitor e-mail

	formance ndards/	Results	Method of Measurement	Current Performance	Benchmarks	Future Perforr	nance (targets)		Future Performance
Lev of S	vels Service	are meeting the			Year 1	Year 2	Year 3	(targets) 2021/28	
(we	provide)	priorities supported	level of service		2018/19	2019/20	2020/21	2021/20	
l		sustainable 21st century city							
Anta	arctic gateway								
5.0.2	Christchurch is recognised by Antarctic programme partners as being a quality Gateway city	Christchurch is recognised as the global gateway to the South Island and Antarctica Maximising opportunities to develop a vibrant, prosperous and sustainable 21st century city	Antarctic Gateway Strategy is reviewed at least every 3 years. Antarctic Gateway Strategy progress report is produced annually and is available on the CCC website			Antarctic Gateway Strategy is approved Antarctic Gateway Strategy progress report is produced	Antarctic Gateway Strategy progress report is produced	Antarctic Gateway Strategy progress report is produced	Antarctic Gateway Strategy progress report is produced Antarctic Gateway Strategy is reviewed and approved.

4. What levels of service do we propose to change from the current LTP and why?

The following is a summary of level of service changes.

	Amended LTP	2016-25		LTP 201	8-28	Rationale
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
5.1.4 Non- LTP	CDC monitors and implements priority economic development projects identified through the Christchurch Economic Development Strategy	CDC monitors and reports quarterly on the whole CEDS programme Annually: 80% of projects in CEDS are on track for completion CEDS projects and opportunities list is reviewed and updated annually by a stakeholder group CDC leads or participates in over 15 projects annually which are prioritised	N/A	N/A	N/A	
5.1.12 Non- LTP	CCT works in collaboration with the visitor industry to develop new and emerging market segments	CCT runs a minimum of three workshops/seminars per year with visitor industry participants on the development of new markets and travel segments	N/A	N/A	N/A	
5.1.14 Non- LTP	CCT maintains www.christchurchnz.c om as a primary communication tool to both international and domestic travellers.	Achieve a minimum of 430,000 user visits Maintain average time on site of 2m30s Number of operator listings viewed minimum of 25,000 pa	N/A	N/A	N/A	

	Amended LTP	2016-25		LTP 2018	3-28	Bedanak
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
5.1.15 non- LTP	CCT actively promotes the city in Australian markets with direct air services to Christchurch	CCT will be a supporting partner to TNZ funded campaigns by delivering image and video content, product deals from Canterbury tourism operators and providing creative input on Christchurch and Canterbury content of major South Island campaigns	N/A	N/A	N/A	
5.1.19 LTP/Non- LTP	CCT facilitate cruise arrival arrangements at Akaroa and work with cruise lines to grow the cruise sector for Christchurch/Lyttelton & Akaroa	LTP - Services provided to support cruise ship visits to Akaroa: LTP - Wharf side Visitor Information mobile facility LTP - Printed collateral for arriving cruise passengers on regional activities & information Non-LTP - Cruise passenger satisfaction levels in Akaroa will be maintained at or above 8.5/10.	N/A	N/A	N/A	
5.1.22 non- LTP	CCT continues an active communication programme with media and trade	Sustain presence at offshore trade training functions and sustained levels of media and trade familiarisations at 2013/14 level: Trade training delivered to at least 4 events per annum Familiarisations carried out with 30 trade organisations	N/A	N/A	N/A	

	Amended LTP	2016-25		LTP 2018	3-28	Performation
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
		consisting of a total of 250 individual people, per annum. Familiarisations carried out with 150 media individuals, per annum				
5.1.23 Non- LTP	CDC facilitates the development of selected key sectors that align with the national growth agenda and CEDS	Support 4 collaborative organisations in key sectors aimed at increasing sector growth and productivity to operate without relying on CDC by 30 June 2018. Deliver 2 projects or initiatives that align with the sector growth strategy for each sector and contribute to realising growth in key sectors.	N/A	N/A	N/A	
5.1.24 Non- LTP	CDC works with partner agencies to support the development of suburban centres in Christchurch	CDC participates in the development and delivery of at least one suburban precinct initiative	N/A	N/A	N/A	
5.1.25 Non- LTP	CDC builds strong connections between education and business	Deliver 2 programmes that enhance the connection between a key ChCh sector and at least one education group. This may be programmes that result in greater internship linkages, apprenticeship programmes, work place skills development programmes or other work placement activity	N/A	N/A	N/A	

	Amended LTP	2016-25		LTP 201	3-28	Between
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
5.1.26 Non- LTP	Supporting the development and implementation of the Recovery Transition Plan	All economic recovery activities have been transitioned to CDC by 30 June 2018	N/A	N/A	N/A	
2.8.1 LTP/Non- LTP	Attract, manage and sponsor the delivery of major events.	LTP - Attract a range of regional, national and international events through TEED LTP - Two events in place at Major Event level through TEED (subject to revision once updated Events Strategy adopted) Non-LTP - Assess opportunities and present to Council potential major events, on a case by case basis	N/A	N/A	N/A	
5.1.3 LTP/Non- LTP	CDC maintains Centres of Expertise in Economic Research, Workforce, and Infrastructure	LTP - Two projects that support the rural economy and its connection to the Christchurch economy are delivered each year LTP - Produce 3 economic reports using the CDC knowledge base per year. LTP - Maintain and publish the Canterbury economic infrastructure situation report quarterly Non-LTP - Economic futures model is used in the review of	N/A	N/A	N/A	

	Amended LTP	2016-25		LTP 2018	3-28	Rationale
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Kationale
		GDP and population forecasts. Reviewed annually by 30 June. Non-LTP - Prioritisation model for large infrastructure projects is reviewed annually				
5.1.5 LTP	CDC Leads the Canterbury Regional Innovation System (CRIS)	CDC innovation provides access to capital, funding and resources for start-up ventures and innovation platforms in the region. At least 6 ventures or initiatives per year are identified and invested in.	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ.
5.1.10 LTP/Non- LTP	CCT provides support to and works collaboratively with tourism business partners & suppliers	LTP - Hosting at least 3 Business Partner meetings annually to review progress with visitor sector performance and collaboratively identify new opportunities initiatives to improve the visitor economy. LTP - Engage with 15 tourism businesses per year on specific tourism projects or issues and provide of marketing advice where relevant Non-LTP - Annual Operator fees of \$225,000 per annum	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ.
5.3.3 Non- LTP	Website management, development and maintenance of digital platforms to ensure	Provide: christchurch.org. nz/ and Find Chch.com	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ.

	Amended LTP	2016-25	LTP 2018-28			Rationale
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Kationale
	delivery of levels of service	Online traffic minimum 140k visits per annum. Search performance ranking no later than page 2 on search engines				
5.3.8 Non- LTP	Support key partner organisations and stakeholders in provision of City promotional material	95% satisfaction of materials produced for City Agencies	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ.
5.3.2 LTP	Manage the annual programme of street banners and seasonal decoration	Minimum of 80% will be utilised over 12 months for seasonal decoration, management of event and festival banners on behalf of organisers	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ.
5.1.21 non- LTP	CCT work collaboratively with CIAL to deliver promotional activities in markets that have direct air routes or have high potential to be developed as a direct air routes.	CCT will support CIAL by participating in at least one Routes trade show per year and the annual CAPA Summit. CCT will support CIAL with the destination elements of at least one airline/ trade event per year in China and the USA per year. CCT will contribute content and media investment to the South Island Road Trip campaign project which will be led by CIAL over the 2015-17 period	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ

	Amended LTP 2016-25			LTP 201	8-28	Rationale	
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Kationale	
2.8.2	Lead the promotion and marketing of Christchurch events and the city as an events destination	At least 90% residents satisfaction with range of events and festivals delivered	N/A	N/A	N/A	Can't measure effectively. Now part of the ChristchurchNZ overall marketing work	
2.8.10 Non- LTP	Economic impact assessment commissioned	Review successful CISF ventures and identify key growth points for discussion with funder partners and investors	N/A	N/A	N/A	Can't measure effectively. Now part of the ChristchurchNZ overall marketing work	
2.8.3 Non- LTP	Deliver, partner and produce events, programmes and festivals for the city	Present programme of events and festivals to Council for approval, annually by March.	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ	
2.8.4 LTP	Manage and develop central city event spaces and advise on future venues and facilities for events	Average of 2 event days per week in central city spaces	N/A	N/A	N/A	Can be monitored and reported as an organisational level of service by ChristchurchNZ	
5.0.15 Non- LTP	Undertake Civic engagement and work with central government to develop relationships with international partners to use Christchurch as a base for Antarctic programmes.	Undertake civic engagement and work with Central Government develop relationships with international partners operating, or seeking to commence operations in the Ross Sea to demonstrate Christchurch's suitability to logistic support.	N/A	N/A	N/A	Can't measure effectively.	
5.0.16 LTP/Non- LTP	Christchurch is recognised by Antarctic programmes as an excellent/	LTP - Implement a city/region Antarctic Strategy	N/A	N/A	N/A	Look at possible measures	

	Amended LTP 2016-25			LTP 2018	Rationale	
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Kationale
	globally competitive Antarctic gateway city.	LTP - Implement the coordinated marketing programme				
		Non-LTP - Take a leadership and coordination role on behalf of the city/all Antarctic stakeholders				
		Non-LTP - Ensure that good quality information on Christchurch's business and infrastructure is promptly provided to international Antarctic programmes using the city.				
		Non-LTP - Facilitate access for local businesses to opportunities to supply Antarctic programmes.				
		Non-LTP - Facilitate strong communication and coordination within the Antarctic sector in Christchurch				
5.1.2 LTP/Non- LTP	CDC provides economic development leadership for Christchurch	LTP - Review and update the Christchurch Economic Development Strategy with Council. CEDS revision completed by 30 June 2018 LTP - Economic knowledge and insights are regularly delivered to stakeholders via website, publications and	5.1.2 LTP	ChristchurchNZ provides leadership in inclusive and sustainable economic development for Christchurch	ChristchurchNZ monitors and reports on CEDS programme twice yearly Quarterly Economic Report is produced and available on the ChristchurchNZ website	Change of name

	Amended LTP 2016-25		LTP 2018-28			Betterrele
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
5.1.6 LTP/Non- LTP	CDC facilitates the development of selected high growth potential businesses that align with the Government growth agenda and CEDS.	update events by minimum quarterly Non-LTP - Economic knowledge and business insights is contributed to external forums and workshops (non CDC) that support the city's economic development objectives a minimum of quarterly Non-LTP - A capability building programme is delivered to businesses. LTP - Business mentoring services are provided to 600 businesses per year. LTP - 40 clients per annum will be intensively case managed Non-LTP- At least 100 clients will be engaged in a broader industry sector program. LTP - CDC facilitates international trade (with a special emphasis on China) by hosting incoming delegations and participating in both onshore and offshore trade	5.1.4 LTP	ChristchurchNZ facilitates the development of businesses with high growth potential	At least 6 Christchurch or Canterbury economic research reports completed 2 economic update events are delivered ChristchurchNZ provides input to at least 4 stakeholder working groups At least 500 businesses access business support or advice. Net promotor score for business support services is +50 or greater At least 3 initiatives to support targeted business challenges	Change of name, simplify wording
		related events, a minimum of 6 local businesses per annum are introduced to international trade opportunities				

	Amended LTP 2016-25			LTP 2018	3-28	Detionals
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
		Non-LTP - Business improvement services are provided to 10 medium to large Christchurch businesses per annum. LTP - CDC supports local companies to supply goods and services as part of the				
		domestic supply chain with a minimum of 10 connections or initiatives per year.				
5.1.7 LTP	CCT provides leadership to the tourism sector in Christchurch.	Five year CCT strategic plan to be updated by 30 June 2018	5.1.7 LTP	ChristchurchNZ leads the promotion and marketing of Christchurch and Canterbury to visitors	Christchurch Visitor Industry Situation report produced annually and available on ChristchurchNZ website Christchurch Visitor Strategy reviewed by June 2019 At least 50 famils hosted and 20 trade events led or attended	Change of name, simplify wording
5.1.8 LTP/Non- LTP	CCCB (operated by CCT) promotes Christchurch and Canterbury as a desirable destination for business events and trade exhibitions	LTP - Achieve a share of domestic delegate days for Business Events) market in the 7% to 10% range Non-LTP - To host a minimum of 4 Conference and Incentives (C&I) buyer groups per annum (ongoing) Non-LTP - To prepare 40-44 city bids to attract business events to Christchurch	5.1.8 LTP	ChristchurchNZ promotes Christchurch and Canterbury as a great place to hold business events and conferences	Prepare at least 30 city bids to attract business events to Christchurch At least 25% success rate for business event bids Total visits to online convention bureau information is at least 15,000 1 major business event in place (new activity, TRENZ, subject to additional funding)	Change of name, simplify wording

	Amended LTP 2016-25			LTP 2018	3-28	Rationale
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Kationale
5.1.20 LTP/Non- LTP	Visitors utilise the services of the Christchurch Visitor Information Centre	Non-LTP - Christchurch Visitor Centre increase visitor utilization by 1-2% per annum LTP - Christchurch Visitor Centre will be open: Summer (Nov-Apr) 0830-1700; Winter (May-Oct) 1000-1600 Non-LTP - Visitor/customer satisfaction 70% or better LTP - Lyttelton (Community) Visitor Centre will be open 10.00-4.00 Monday-Saturday and 11.00-3.00 Sunday (with opening hours extended as necessary to accommodate cruise ship visits)	TBC - LTP	Christchurch Visitor Information Centre provides services that visitors use	Christchurch i-SITE visitor number is at least: Establish baseline Christchurch i-SITE visitor e-mail response number is at least: Establish baseline i-SITE customer satisfaction level is at least 8.5 out of 10	Significant cost of service. Important to building word of mouth recommendations for Christchurch
5.3.1 LTP	Residents are satisfied with Council provision of information available to them about events, activities and attractions in Christchurch	85% Annual Residents survey	TBC - LTP	ChristchurchNZ provides residents and visitors with information about events, activities and attractions on in Christchurch	Total visits to ChristchurchNZ's digital platforms about living, working and visiting Christchurch is at least 135,000	Change to a level of service rather than a measure
5.3.5 Non- LTP	Co-ordinate an integrated marketing position across organisations promoting Christchurch	CCC works with CCT, CDC and other agencies to agree on common principles for promotion of the City which is reviewed annually	TBC - LTP	ChristchurchNZ leads collaborative development and implementation of a city narrative.	Online toolkit of materials for city narrative is maintained & utilisation is monitored At least 4 meetings of the City Narrative Steering Group	Change of name. Change to a more structured requirement through the LoS
5.0.2 LTP	Maintain and develop relationships with partners currently using Christchurch as	Maintain five active partnerships within Antarctic Community: United States of America, New Zealand, Italy	5.0.2 LTP	Christchurch is recognised by Antarctic programme	Antarctic Gateway Strategy is approved	Rationale for replacing existing targets: Can't measure effectively.

	Amended LTP 2016-25			LTP 2018	Detionals	
LOSID	LOS Description	Target (FY17/18)	LOSID	LOS Description	Target (FY18/19)	Rationale
	a base for Antarctic programmes	Korea and the secretariat for the Council of Managers National Antarctic Programmes (COMNAP). All major support activities delivered annually - Season Opening function, Antarctic University of Canterbury (UC) scholarship.		partners as being a quality Gateway city	Antarctic Gateway Strategy progress report is produced	
N/A	N/A	N/A	TBC - LTP	ChristchurchNZ attracts, manages and sponsors the delivery of major events.	At least 2 events delivered at major event level as defined by the Major Events strategy Establish and have at least 2 meetings of the Major Event Strategy Steering Group	
N/A	N/A	N/A	TBC - LTP	ChristchurchNZ supports an environment that encourages innovation, entrepreneurship and investment	ChristchurchNZ facilitates at least 2 opportunities to secure innovative businesses or investment into the city Support at least 10 start-up companies and 40 innovation, entrepreneurship and investment related events ChristchurchNZ chairs at least 4 meetings of the innovation precinct tenant group and produces 4 newsletters for the groups	

The levels of service for the Attraction and Economic Development activity have changed significantly from those used in the Activity Management Plans for the Long Term Plan 2015-25. Most changes are the result of the formation of ChristchurchNZ which brings together the functions of:

- Canterbury Development Corporation
- Christchurch and Canterbury Tourism
- CCC City Promotions
- CCC Major Events
- International Education

The following table shows the proposed changes and the rationale for change for each level of service in place in 2016/17.

Current LoS	Proposed LoS	Rationale
Christchurch Economic Development Coordination a	nd Leadership	

CDC provides economic development leadership for	ChristchurchNZ provides economic development	Change of name
Christchurch	leadership for Christchurch	
CDC maintains Centres of Expertise in Economic	Delete	Can be monitored and reported as an organisational
Research, Workforce, and Infrastructure		level of service by ChristchurchNZ
CDC maintains Centres of Expertise in Economic	Delete	Can be monitored and reported as an organisational
Research, Workforce, and Infrastructure		level of service by ChristchurchNZ
CDC Leads the Canterbury Regional Innovation	Delete	Can be monitored and reported as an organisational
System (CRIS)		level of service by ChristchurchNZ
CDC facilitates the development of selected high	ChristchurchNZ facilitates the development of	Change of name
growth potential businesses that align with the	selected high growth potential businesses	Simplify wording
Government growth agenda and CEDS		
CCT provides leadership to the tourism sector in	ChristchurchNZ provides leadership to the	Change of name
Christchurch	Christchurch tourism sector	Simplify wording
CCCB (operated by CCT) promotes Christchurch and	ChristchurchNZ promotes Christchurch and	Change of name
Canterbury as a desirable destination for business	Canterbury as a great place to hold business events	Simplify wording
events and trade exhibitions	and trade exhibitions	
CCT provides support to and works collaboratively with	Delete	Can be monitored and reported as an organisational
tourism business partners & suppliers		level of service by ChristchurchNZ
CCT work collaboratively with CIAL to deliver	Delete	Can be monitored and reported as an organisational
promotional activities in markets that have direct air		level of service by ChristchurchNZ
routes or have high potential to be developed as a		Difficult to measure effectively
direct air routes.		
Visitors utilise the services of the Christchurch Visitor	Christchurch Visitor Information Centre provides	Significant cost of service
Information Centre (Non-LTP)	services that visitors use	Important to building word of mouth recommendations
		for Christchurch
City Promotions	T 01 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
5.3.1 Residents are satisfied with Council provision	ChristchurchNZ provides quality online channel	Change to a level of service rather than a measure
of information available to them about events, activities	development and management to promote	
and attractions in Christchurch	Christchurch	Combon spitand and an article and a spitand
5.3.2 Manage the annual programme of street	Delete	Can be monitored and reported as an organisational
banners and seasonal decoration	Dalata	level of service by ChristchurchNZ
5.3.3 Website management, development and	Delete	Can be monitored and reported as an organisational
maintenance of digital platforms to ensure delivery of		level of service by ChristchurchNZ
levels of service 5.3.4 The Council produces and distributes city	Delete	Can be manifered and reported as an expenses in all
promotional material, for residents and visitors	Delete	Can be monitored and reported as an organisational level of service by ChristchurchNZ
promotional material, for residents and visitors		Difficult to measure effectively
		Dimount to measure effectively

5.3.5 Co-ordinate an integrated marketing position	ChristchurchNZ leads the development and	Change of name
across organisations promoting Christchurch	implementation of a consistent collaborative	Change to a more structured requirement through the
and the same of th	Christchurch marketing plan.	LoS
5.3.6 Provide effective marketing advice and	Delete	Can be monitored and reported as an organisational
develop and implement marketing strategies and plans		level of service by ChristchurchNZ
as a shared service for the organisation		Difficult to measure effectively
5.3.7 Management of photographic and video library	Delete	Can be monitored and reported as an organisational
for Council and partner organisations to utilise in the		level of service by ChristchurchNZ
promotion of the city		Difficult to measure effectively
5.3.8 Support key partner organisations and	Delete	Can be monitored and reported as an organisational
stakeholders in provision of City promotional material		level of service by ChristchurchNZ
		Difficult to measure effectively
Major Events (was part of Events and Festivals)		
2.8.2 Lead the promotion and marketing of	Delete	Can't measure effectively
Christchurch events and the city as an events		Now part of the ChristchurchNZ overall marketing work
destination		
2.8.10 Economic impact assessment commissioned	Delete	Can be monitored and reported as an organisational
		level of service by ChristchurchNZ
7.2.4 Assess opportunities for events that can	Delete	Can be monitored and reported as an organisational
contribute significant economic benefit to the City		level of service by ChristchurchNZ
7.2.12 Manage and develop Major events	Delete	Can be monitored and reported as an organisational
		level of service by ChristchurchNZ
7.2.1 Manage and develop icon events	Delete	Can be monitored and reported as an organisational
		level of service by ChristchurchNZ
7.2.11 Provide strategic direction and coordination for	Delete	Can be monitored and reported as an organisational
the development of the Christchurch Event calendar		level of service by ChristchurchNZ
Deliver, partner and produce events, programmes and	Delete	Can be monitored and reported as an organisational
festivals for the city		level of service by ChristchurchNZ
Manage and develop central city event spaces and	Delete	Unclear where responsibility sits
advise on future venues and facilities for events		Can be monitored and reported as an organisational
		level of service by ChristchurchNZ
Antarctic Gateway (was part of Civic and		
International Relations)		
New		
Christchurch has an Antarctic Gateway Strategy with		
an agreed action plan.		
New		

Antarctic office provides accurate and timely Antarctic		
Gateway data and insight.		
5.0.2 Maintain and develop relationships with	Delete	Difficult to measure effectively
international partners currently using Christchurch as a		
base for Antarctic programmes		
5.0.15 Undertake civic engagement and work with	Delete	Difficult to measure effectively
central government to develop relationships with		
international partners to use Christchurch as a base for		
Antarctic Programmes		
5.0.16 Christchurch is recognised by Antarctic	On hold	Look at possible measures
programmes as an excellent / globally competitive		
Antarctic gateway city		

5. How will the assets be managed to deliver the services?

There are no Council assets required to deliver these services.

Banners and Christmas decorations are to be transferred to ChristchurchNZ ownership

6. What financial resources are needed?

STRATEGIC PLANNING & POLICY- ECONOMIC DEVELOPMENT				
ECONOMIC DEVELOPMENT	2017/18	2018/19	2019/20	2020/21
	Annual Plan	2010/10		
		00	0's	
Civic & International Relations	341	341	348	355
ChCh Economic Development Leadership	13,021	14,713	14,747	14,771
City Promotions	122	30	31	31
Activity Costs before Overheads	13,485	15,084	15,126	15,157
	000	000	710	055
Corporate Overhead	609	690	713	655
Depreciation	15	68	69	71
Interest	-	-	-	-
Total Activity Cost	14,109	15,842	15,908	15,883
Funded By:				
Fees and Charges	100	100	102	104
Grants and Subsidies	38	35	36	37
Total Operational Revenue	138	135	138	141
Net Cost of Service	13,971	15,707	15,770	15,743
Funding Percentages:				
Rates	99.0%	99.1%	99.1%	99.1%
Fees and Charges	0.7%	0.6%	0.6%	0.7%
Grants and Subsidies	0.3%	0.2%	0.2%	0.2%

7. How much capital expenditure will be spent, on what category of asset, and what are the key capital projects for this activity?

There is no capital expenditure planned for this activity.

8. Are there any significant negative effects that this activity will create?

Effect	Mitigation
Demand on services and assets provided by the Council may be increased by visitors to the city. This could reduce levels of service and/ or amenity experienced by local residents.	Forecast demand on infrastructure from visitors included in asset planning and delivery
Major events can negatively impact on traffic movement	Publicising travel options and likely delays can reduce congestion and driver impatience